

Onions:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2003. The denominator represents the total number of TEU shipped, by carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2003.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2003. Source: PIERS, October 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Onions are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: December 30, 2003 Page 1 of 4

West Coast To Hong Kong

Onions

Monthly Market Share For: October 2003

Month\Vear: 42 0 \ 10 1

Month\Year: 42.0\19	.1	Market Share CY	Transit Time in Days	Ocean Rate								
Carrier	Market Share				BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	71%	63%	13	\$3,660	\$230	\$40						\$3,930
Hyundai	14%	13%	14									
COSCO	10%	6%	19									
Yang Ming	5%	4%	18									
OOCL	0%	8%	14	\$3,575	\$230	\$40						\$3,845
NYK Line	0%	3%	17	\$2,775	\$230							\$3,005
										Average Conte	nin <i>o</i> v Rato	\$3,930

Average Container Rate \$3,930

Page 2 of 4 Issue Date: December 30, 2003

West Coast To Kaohsiung/Keelung, Taiwan

Onions

Monthly Market Share For: October 2003

Month\Year: 437.5 \ 1.393.7

Wolldin 1 ear. 437.3 \ 1,393.7		Market	Transit										
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	33%	24%	20	\$3,775	\$230	\$40	4%						\$4,196
Evergreen	27%	36%	20	\$2,700	\$230	\$40							\$2,970
P&O Nedlloyd	12%	6%	12	\$4,125	\$230	\$40	4%						\$4,560
Lloyd Trestino	10%	6%	15										
Yang Ming	9%	14%	14										
Hanjin	4%	2%	14	\$145 ¹⁶	\$12 ¹⁶	\$40						21 KT	\$3,337
OOCL	4%	2%	13	\$3,475	\$230	\$40							\$3,745
APL	1%	4%	12	\$3,660	\$230	\$40	3%						\$4,040
cosco	0%	5%	16	\$2,500	\$230								\$2,730
											Average Co.	ntainer Rate	\$3,783

¹⁶ Rate is calculated per KT not by container.

Issue Date: December 30, 2003

West Coast To Tokyo/Yokohama, Japan

Onions

Monthly Market Share For: October 2003

Month\Year	156 O \	1 718 8

Monun Tean. 150.0 V	1,7 10.0	Market Share CY	Transit Time in Days	Ocean Rate		Surcharges:							
Carrier	Market Share				BAF	CHASSI	S CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
cosco	77%	56%	13	\$2,500	\$230								\$2,730
Maersk-SeaLand	19%	20%	12	\$3,775	\$230	\$40	42%						\$5,631
P&O Nedlloyd	4%	1%	11	\$3,525	\$230	\$40	42%						\$5,276
Evergreen	0%	14%	20	\$3,100	\$230	\$40							\$3,370
											Average Con	tainer Rate	\$3,386

Issue Date: December 30, 2003